

Real Estate
Retail REITs

Industry Update

### Retail REIT Comp Sheets 9/6/16

REITs were up 1.53% last week. REITs were down 3.7% in August, but are up 14.7% YTD. Retail REITs are slightly underperforming the REIT index YTD, up 14.6%, as regional malls are up 12.9% and shopping centers are up 17.2%.

The REIT sector is trading at a 3.5% premium to NAV. Regional malls are attractively priced to the REIT sector, in our view, trading at a 9.6% discount to NAV while shopping centers are trading at a 6.3% premium to NAV.

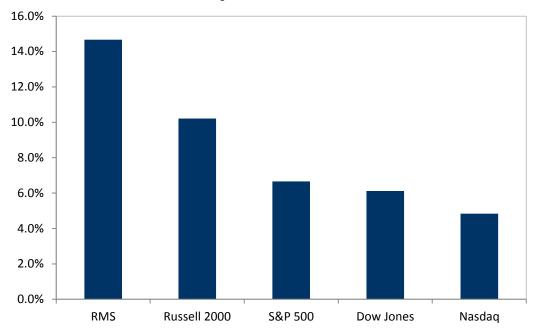
- Real estate received its own Global Industry Classification Standard (GICS) by S&P and MSCI as of the close on August 31. Real estate was previously part of the financials and is now the 11th GICS sector. The changes will be implemented September 6. All equity REITs will go into the new sector while commercial finance REITs will remain with financials. There are 27 REITs in the S&P 500.
- WP Glimcher is now Washington Prime Group (WPG, \$13.85, NC) following approval of its shareholders at its annual meeting last week. WPG also appointed Sheryl von Blucher to its Board of Directors, filling the vacancy created by the retirement of Marvin L. White. Ms. Von Blucher currently serves as partner and managing director for JMJS Group, a private equity partnership. Prior to JMJS, Ms. Von Blucher led international analysis, strategy and corporate affairs for Heritage Amoco of British Petroleum (BP Amoco).
- Macerich (MAC, \$81.92, Hold) officially opened its expanded and redeveloped Broadway Plaza in Walnut Creek, CA. The phase I expansion added 235k sf of small-shop space, more than doubling the amount of small-shop square footage. The expansion is over 90% leased to well-known retailers, such as Arhaus, H&M, J. Crew, lululemon athletica, Madewell, Michael Kors, and Zara. MAC is adding over 50 new retailers to the center through expansion. The new space was created by the construction of a more efficient parking structure and the consolidation of the stand-alone Macy's Men's Store into a single larger Macy's box. Phase I encompassed the demolition of 80k sf of existing retail space and construction of 240k sf of new retail space while phase II involves the demolition of the existing Macy's Men's building and 75k sf of new retail sf for a total of 235k sf.
- CBL & Associates (CBL, \$40.62, Hold) and its JV partner, High Real Estate Group sold High Pointe Commons in Harrisburg, PA for \$33.8 million. A Target and JC Penney anchored the 355k sf community center. CBL used the net sale proceeds of \$8.2 million to reduce borrowings on their credit facilities.

Pricing as of 9/2/16 close.

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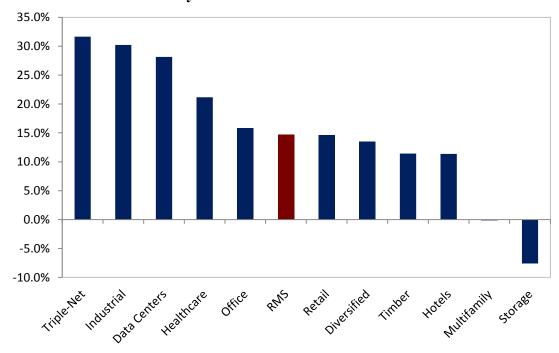


YTD REIT Performance vs. Major Indices



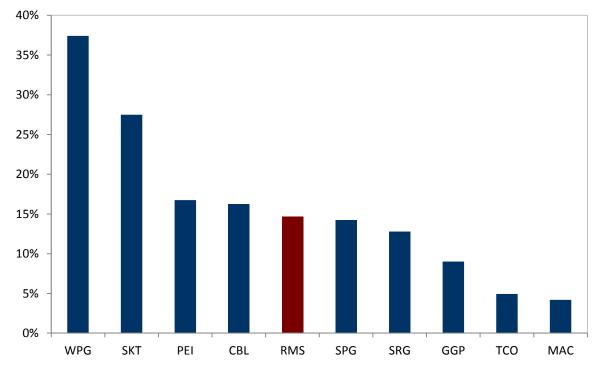
Source: Factset Research Systems, Stifel

### **YTD REIT Performance by Sector**



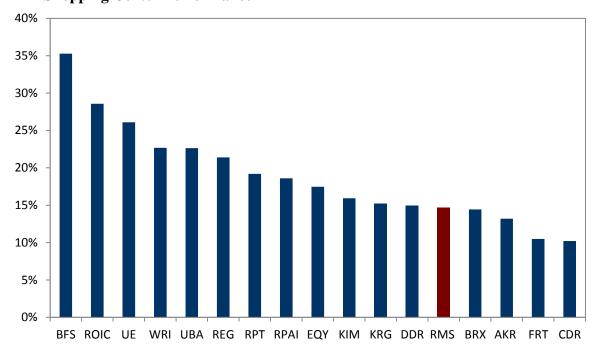
Source: Factset Research Systems, Stifel

# YTD Regional Mall Performance



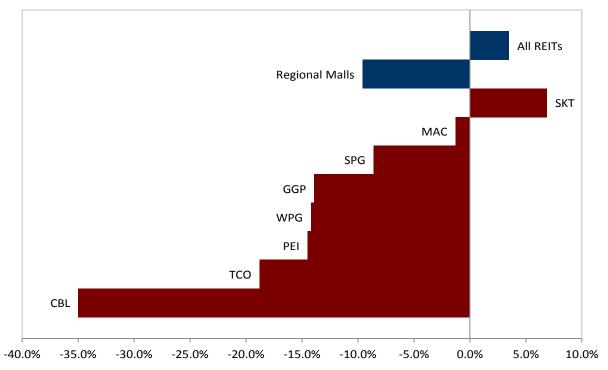
Source: SNL Financial, Stifel

## **YTD Shopping Center Performance**



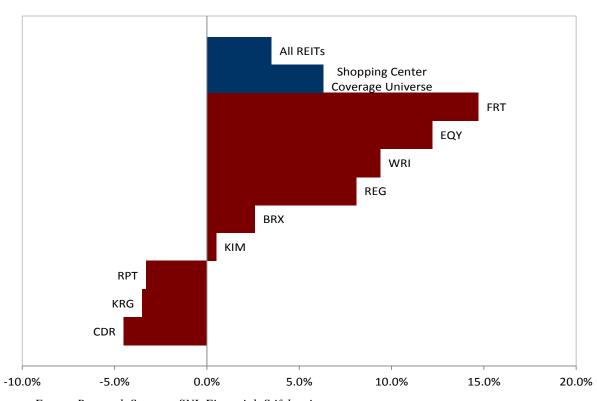
Source: SNL Financial, Stifel

# Regional Mall NAV Premium/Discount



Source: Factset Research Systems, SNL Financial, Stifel estimates

## **Shopping Center NAV Premium/Discount**



Source: Factset Research Systems, SNL Financial, Stifel estimates



			Price		FFO			Price/FFO			FAD		F	Price/FAD	)
Company	Rating	Ticker	9/2/2016	2015A	2016E	2017E	2015A	2016E	2017E	2015A	2016E	2017E	2015A	2016E	2017E
CBL & Associates Properties	Hold	CBL	\$13.65	\$2.31	\$2.39	\$2.46	5.9	5.7	5.5	\$1.72	\$1.75	\$1.82	7.9	7.8	7.5
General Growth Properties	Buy	GGP	\$29.29	\$1.44	\$1.54	\$1.61	20.3	19.0	18.2	\$1.09	\$1.24	\$1.32	26.9	23.6	22.2
Macerich Company	Hold	MAC	\$81.92	\$3.81	\$4.14	\$4.43	21.5	19.8	18.5	\$3.19	\$3.60	\$3.91	25.7	22.8	21.0
Pennsylvania REIT	Buy	PEI	\$24.80	\$1.79	\$1.85	\$1.97	13.9	13.4	12.6	\$1.14	\$1.18	\$1.37	21.8	21.0	18.1
Tanger Factory Outlet Centers	Hold	SKT	\$40.62	\$2.22	\$2.35	\$2.52	18.3	17.3	16.1	\$2.14	\$2.16	\$2.35	19.0	18.8	17.3
Simon Property Group	Buy	SPG	\$216.69	\$9.86	\$10.91	\$12.01	22.0	19.9	18.0	\$9.48	\$10.20	\$11.23	22.9	21.2	19.3
Taubman Centers, Inc	NC	TCO	\$79.16	\$3.31	\$3.76	\$3.93	23.9	21.1	20.1	\$2.43	\$2.79	\$2.98	32.6	28.3	26.6
WP Glimcher	NC	WPG	\$13.85	\$1.71	\$1.80	\$1.82	8.1	7.7	7.6	\$1.23	\$1.78	\$1.80	11.3	7.8	7.7
Regional Mall Average							18.0	16.6	15.6				22.4	20.5	18.8
Weighted Average							20.8	19.0	17.6				23.7	21.4	19.7

			Price		FFO			Price/FFO			FAD			Price/FAE	
Company	Rating	Ticker	9/2/2016	2015A	2016E	2017E	2015A	2016E	2017E	2015A	2016E	2017E	2015A	2016E	2017E
Acadia Realty Trust	NC	AKR	\$36.99	\$1.53	\$1.57	\$1.66	24.2	23.6	22.3	\$1.23	\$1.32	\$1.46	30.2	27.9	25.3
Saul Centers	NC	BFS	\$67.65	\$2.93	\$3.08	\$3.27	23.1	22.0	20.7	\$2.03	\$2.22	\$2.45	33.3	30.5	27.6
Brixmor Property Group	Buy	BRX	\$28.72	\$1.97	\$2.06	\$2.14	14.6	13.9	13.4	\$1.14	\$1.27	\$1.38	25.2	22.6	20.8
Cedar Realty Trust	Hold	CDR	\$7.64	\$0.53	\$0.50	\$0.58	14.4	15.3	13.2	\$0.46	\$0.43	\$0.49	16.6	17.8	15.6
DDR Corp	NC	DDR	\$18.94	\$1.23	\$1.26	\$1.28	15.4	15.0	14.8	\$1.03	\$1.09	\$1.10	18.4	17.3	17.3
Equity One, Inc.	Hold	EQY	\$31.41	\$1.32	\$1.40	\$1.46	23.8	22.4	21.5	\$0.80	\$1.02	\$1.11	39.3	30.8	28.3
Federal Realty Investment Trust	Hold	FRT	\$159.48	\$5.32	\$5.66	\$6.15	30.0	28.2	25.9	\$4.62	\$4.83	\$5.30	34.5	33.0	30.1
Kimco Realty Corporation	Buy	KIM	\$30.16	\$1.56	\$1.35	\$1.62	19.3	22.3	18.6	\$1.31	\$1.25	\$1.36	23.0	24.1	22.2
Kite Realty Group	Buy	KRG	\$28.96	\$1.99	\$2.07	\$2.15	14.6	14.0	13.5	\$1.77	\$1.79	\$1.95	16.4	16.2	14.9
Regency Centers Corporation	Hold	REG	\$81.08	\$2.91	\$3.26	\$3.45	27.9	24.9	23.5	\$2.52	\$2.85	\$3.02	32.2	28.4	26.8
Retail Opportunity Investments Corp.	NC	ROIC	\$22.60	\$0.96	\$1.06	\$1.12	23.5	21.3	20.1	\$0.74	\$0.82	\$0.92	30.7	27.5	24.5
Retail Properties of America	NC	RPAI	\$17.15	\$0.96	\$1.10	\$1.02	17.9	15.6	16.8	\$0.84	\$0.83	\$0.77	20.4	20.7	22.2
Ramco-Gershenson Properties Trust	Buy	RPT	\$19.34	\$1.36	\$1.37	\$1.43	14.2	14.1	13.5	\$1.23	\$1.14	\$1.22	15.7	17.0	15.9
Urstadt Biddle Properties	NC	UBA	\$23.06	\$1.19	\$1.22	\$1.29	19.4	18.9	17.9	\$0.81	NE	NE	28.5	NE	NE
Urban Edge Properties	NC	UE	\$29.12	\$0.93	\$1.28	\$1.35	31.3	22.8	21.6	\$0.96	\$1.05	\$1.13	30.3	27.8	25.7
Weingarten Realty Investors	Hold	WRI	\$41.59	\$2.18	\$2.30	\$2.40	19.1	18.1	17.3	\$1.77	\$1.88	\$2.01	23.5	22.1	20.7
Shopping Center Average					•		20.8	19.5	18.4	•	•		26.1	24.3	22.5
Weighted Average							21.6	20.7	19.3				27.0	25.3	23.5

FFO and FAD are Stifel Nicolaus estimates, all others are First Call consensus estimates from Factset Source: Factset Research Systems, SNL Financial, Stifel estimates



				Shs &				Total	Debtl			Debt+						
				Units	Equity			Mkt	Total			Pfd/						
			Price	Out	Mkt	Pfd	Total	Cap	Mkt			TEV	2015A	2016E	2017E	2015 EV/	2016 EV/	2017 EV/
Company	Rating	Ticker	9/2/2016	(MM)	Cap	Equity	Debt	(\$MM)	Cap	Cash	TEV	Ratio	<b>EBITDA</b>	<b>EBITDA</b>	EBITDA	<b>EBITDA</b>	<b>EBITDA</b>	EBITDA
CBL & Associates Properties	Hold	CBL	\$13.65	200	\$2,731	\$626	\$5,084	\$8,441	60.2%	\$21.1	\$8,420	67.8%	\$718.2	\$708.9	\$706.3	11.7x	11.9x	11.9x
General Growth Properties	Buy	GGP	\$29.29	959	\$28,084	\$250	\$19,324	\$47,658	40.5%	\$431.5	\$47,227	41.4%	\$1,643.3	\$2,206.5	\$2,080.3	28.7x	21.4x	22.7x
Macerich Company	Hold	MAC	\$81.92	158	\$12,911	\$0	\$7,394	\$20,304	36.4%	\$149.9	\$20,154	36.7%	\$799.4	\$775.7	\$822.8	25.2x	26.0x	24.5x
Pennsylvania REIT	Buy	PEI	\$24.80	77	\$1,922	\$201	\$1,915	\$4,038	47.4%	\$30.1	\$4,008	52.8%	\$219.8	\$225.4	\$233.4	18.2x	17.8x	17.2x
Tanger Factory Outlet Centers	Hold	SKT	\$40.62	100	\$4,079	\$0	\$1,777	\$5,856	30.3%	\$27.1	\$5,829	30.5%	\$255.3	\$268.0	\$287.7	22.8x	21.7x	20.3x
Simon Property Group	Buy	SPG	\$216.69	362	\$78,390	\$40	\$29,577	\$108,007	27.4%	\$1,226.0	\$106,781	27.7%	\$4,076.8	\$3,995.6	\$4,243.0	26.2x	26.7x	25.2x
Taubman Centers, Inc	NC	TCO	\$79.16	87	\$6,858	\$363	\$4,042	\$11,262	35.9%	\$83.9	\$11,178	39.4%	\$370.7	\$360.6	\$388.0	30.2x	31.0x	28.8x
WP Glimcher	NC	WPG	\$13.85	220	\$3,054	\$195	\$3,940	\$7,189	54.8%	\$72.3	\$7,116	58.1%	\$540.3	\$520.5	\$510.7	13.2x	13.7x	13.9x
Regional Mall Average									41.6%			44.3%				22.0x	21.3x	20.6x
Weighted Average									35.5%			35.5%				24.4x	23.3x	22.7x

				Shs &	Equity			Total	Debtl									
				Units	Mkt	Pfd	Total	Mkt	Total			Debt+						
			Price	Out	Сар	Equity	Debt	Cap	Mkt			Pfd/	2015A	2016E	2017E	2015 EV/	2016 EV/	2017 EV/
Company	Rating	Ticker	9/2/2016	(MM)	(\$MM)	(\$MM)	(\$MM)	(\$MM)	Cap	Cash	TEV	TEV	EBITDA	EBITDA	EBITDA	EBITDA	EBITDA	EBITDA
Acadia Realty Trust	NC	AKR	\$36.99	78	\$2,881	\$0	\$846	\$3,727	22.7%	\$83	\$3,644	23.2%	\$141.7	\$142.2	\$155.3	25.7x	25.6x	23.5x
Saul Centers	NC	BFS	\$67.65	29	\$1,954	\$180	\$857	\$2,990	28.7%	\$11	\$2,979	34.8%	\$141.4	\$147.0	\$154.0	21.1x	20.3x	19.3x
Brixmor Property Group	Buy	BRX	\$28.72	305	\$8,757	\$0	\$5,967	\$14,724	40.5%	\$114	\$14,610	40.8%	\$853.8	\$853.6	\$873.7	17.1x	17.1x	16.7x
Cedar Realty Trust	Hold	CDR	\$7.64	86	\$655	\$199	\$676	\$1,530	44.2%	\$3	\$1,527	57.3%	\$87.7	\$85.9	\$91.4	17.4x	17.8x	16.7x
DDR Corp.	NC	DDR	\$18.94	366	\$6,936	\$350	\$5,364	\$12,650	42.4%	\$27	\$12,623	45.3%	\$681.1	\$678.1	\$670.2	18.5x	18.6x	18.8x
Equity One, Inc.	Hold	EQY	\$31.41	142	\$4,467	\$0	\$1,403	\$5,870	23.9%	\$33	\$5,837	24.0%	\$234.6	\$245.1	\$260.5	24.9x	23.8x	22.4x
Federal Realty Investment Trust	Hold	FRT	\$159.48	72	\$11,453	\$10	\$2,665	\$14,128	18.9%	\$19	\$14,110	19.0%	\$476.5	\$511.8	\$560.5	29.6x	27.6x	25.2x
Kimco Realty Corporation	Buy	KIM	\$30.16	420	\$12,669	\$800	\$6,032	\$19,501	30.9%	\$375	\$19,126	35.7%	\$940.9	\$983.5	\$943.6	20.3x	19.4x	20.3x
Kite Realty Group	Buy	KRG	\$28.96	85	\$2,474	\$0	\$1,721	\$4,195	41.0%	\$38	\$4,157	41.4%	\$230.2	\$240.0	\$250.8	18.1x	17.3x	16.6x
Regency Centers Corporation	Hold	REG	\$81.08	98	\$7,976	\$325	\$2,425	\$10,726	22.6%	\$34	\$10,692	25.7%	\$376.5	\$455.2	\$452.4	28.4x	23.5x	23.6x
Retail Opportunity Investments Corp.	NC	ROIC	\$22.60	113	\$2,546	\$0	\$1,193	\$3,739	31.9%	\$18	\$3,722	32.1%	\$130.3	\$164.4	\$187.6	28.6x	22.6x	19.8x
Retail Properties of America	NC	RPAI	\$17.15	237	\$4,063	\$135	\$2,292	\$6,490	35.3%	\$30	\$6,461	37.6%	\$373.4	\$364.2	\$351.6	17.3x	17.7x	18.4x
Ramco-Gershenson Properties Trust	Buy	RPT	\$19.34	88	\$1,701	\$92	\$1,016	\$2,809	36.2%	\$4	\$2,805	39.5%	\$157.0	\$164.9	\$169.1	17.9x	17.0x	16.6x
Urstadt Biddle Properties	NC	UBA	\$23.06	35	\$808	\$204	\$283	\$1,296	21.9%	\$3	\$1,292	37.7%	\$65.3	\$72.3	\$72.7	19.8x	17.9x	17.8x
Urban Edge Properties	NC	UE	\$29.12	106	\$3,088	\$0	\$1,214	\$4,302	28.2%	\$157	\$4,146	29.3%	\$184.3	\$192.9	\$195.4	22.5x	21.5x	21.2x
Weingarten Realty Investors	Hold	WRI	\$41.59	128	\$5,336	\$0	\$2,128	\$7,464	28.5%	\$30	\$7,435	28.6%	\$351.4	\$374.1	\$392.8	21.2x	19.9x	18.9x
Shopping Center Average									31.1%			34.5%				21.8x	20.5x	19.7x
Weighted Average									31.1%			33.3%				20.5x	20.3x	18.9x

Total debt includes pro-rata share of JV debt Source: Factset Research Systems, SNL Financial, Stifel estimates



			Price	52-Wk	Range	Price Appre	eciation %	Total Re	eturn %	Div	Annual	2015 FAD	2016E FAD	2017E FAD
Company	Rating	Ticker	9/2/2016	Low	High	1-Mo(1)	3-Mo(1)	1-Mo(1)	3-Mo(1)	Yield	Div.	Payout	Payout	Payout
CBL & Associates Properties	Hold	CBL	\$13.65	\$8.86	\$15.59	13.0%	41.5%	13.0%	45.6%	7.8%	\$1.06	61.6%	60.6%	58.2%
General Growth Properties	Buy	GGP	\$29.29	\$24.22	\$32.10	-6.2%	9.6%	-6.2%	10.2%	2.7%	\$0.80	73.4%	64.5%	60.6%
Macerich Company	Hold	MAC	\$81.92	\$71.82	\$94.51	-6.7%	6.0%	-6.0%	6.8%	3.3%	\$2.72	85.3%	75.6%	69.6%
Pennsylvania REIT	Buy	PEI	\$24.80	\$16.42	\$25.67	-1.7%	15.5%	-0.9%	16.4%	3.4%	\$0.84	73.7%	71.2%	61.3%
Tanger Factory Outlet Centers	Hold	SKT	\$40.62	\$29.46	\$42.20	-1.7%	14.0%	-1.7%	14.9%	3.2%	\$1.30	60.7%	60.2%	55.3%
Simon Property Group	Buy	SPG	\$216.69	\$173.79	\$229.10	-3.1%	9.8%	-2.3%	10.6%	3.0%	\$6.60	69.6%	64.7%	58.8%
Taubman Centers, Inc.	NC	TCO	\$79.16	\$63.32	\$81.68	-1.4%	13.2%	-1.4%	14.1%	3.0%	\$2.38	98.0%	85.2%	79.9%
WP Glimcher	NC	WPG	\$13.85	\$7.41	\$14.15	10.6%	36.7%	10.6%	36.7%	7.2%	\$1.00	81.3%	56.2%	55.6%
Regional Mall Average						-1.1%	15.6%	-0.8%	17.0%	3.8%		75.5%	67.3%	62.4%

			Price	52-Wk	Range	Price Appre	eciation %	Total Re	eturn %	Div	Annual	2015 FAD	2016E FAD	2017E FAD
Company	Rating	Ticker	9/2/2016	Low	High	1-Mo(1)	3-Mo(1)	1-Mo(1)	3-Mo(1)	Yield	Div.	Payout	Payout	Payout
Acadia Realty Trust	NC	AKR	\$36.99	\$28.34	\$38.01	0.1%	8.4%	0.1%	9.2%	2.7%	\$1.00	81.6%	75.5%	68.5%
Saul Centers	NC	BFS	\$67.65	\$46.46	\$68.60	1.4%	17.8%	1.4%	18.6%	2.8%	\$1.88	92.6%	84.7%	76.7%
Brixmor Property Group	Buy	BRX	\$28.72	\$19.91	\$28.97	2.1%	12.2%	2.1%	13.2%	3.4%	\$0.98	86.0%	77.2%	71.0%
Cedar Realty Trust	Hold	CDR	\$7.64	\$5.84	\$8.08	-2.2%	10.2%	-1.5%	11.0%	2.6%	\$0.20	43.5%	46.5%	40.8%
DDR Corp.	NC	DDR	\$18.94	\$14.71	\$19.92	-2.6%	8.6%	-2.6%	9.8%	4.0%	\$0.76	73.8%	69.5%	69.4%
Equity One, Inc.	Hold	EQY	\$31.41	\$22.52	\$33.46	-4.1%	5.8%	-4.1%	6.6%	2.8%	\$0.88	110.0%	86.3%	79.3%
Federal Realty Investment Trust	Hold	FRT	\$159.48	\$125.09	\$171.08	-4.8%	3.0%	-4.8%	3.6%	2.5%	\$3.92	84.8%	81.2%	74.0%
Kimco Realty Corporation	Buy	KIM	\$30.16	\$22.07	\$32.24	-4.7%	4.9%	-4.7%	5.7%	3.4%	\$1.02	77.9%	81.6%	75.0%
Kite Realty Group	Buy	KRG	\$28.96	\$22.82	\$30.45	-1.9%	5.3%	-1.9%	6.4%	4.0%	\$1.15	65.0%	64.2%	59.0%
Regency Centers Corporation	Hold	REG	\$81.08	\$57.71	\$85.35	-3.6%	4.7%	-3.0%	5.3%	2.5%	\$2.00	79.4%	70.2%	66.2%
Retail Opportunity Investments Corp.	NC	ROIC	\$22.60	\$15.41	\$23.05	0.0%	10.9%	0.0%	11.9%	3.2%	\$0.72	98.0%	87.7%	78.2%
Retail Properties of America	NC	RPAI	\$17.15	\$13.10	\$17.78	-2.5%	6.5%	-2.5%	7.6%	3.9%	\$0.66	78.9%	80.0%	85.7%
Ramco-Gershenson Properties Trust	Buy	RPT	\$19.34	\$14.74	\$20.24	-0.8%	6.6%	-0.8%	7.8%	4.3%	\$0.84	68.3%	73.7%	68.9%
Urstadt Biddle Properties	NC	UBA	\$23.06	\$17.33	\$25.19	-4.2%	7.5%	-4.2%	8.7%	4.5%	\$1.04	128.4%	NE	NE
Urban Edge Properties	NC	UE	\$29.12	\$19.75	\$30.29	-1.7%	6.2%	-1.7%	6.9%	2.7%	\$0.80	83.3%	76.4%	70.6%
Weingarten Realty Investors	Hold	WRI	\$41.59	\$30.21	\$43.70	-2.6%	8.9%	-2.6%	10.0%	3.5%	\$1.46	82.5%	77.7%	72.6%
Shopping Center Average						-2.0%	8.0%	-1.9%	8.9%	3.3%		83.4%	75.5%	70.4%

Period close 09/2/16.

Source: Factset Research Systems, SNL Financial, Stifel estimates



									2016		2017		2018	
						Amount		2016	Maturities		Maturities		Maturities	
			Price	Interest	Line Size	Drawn	Capacity	Maturities	as a % of	2017	as a % of	2018	as a % of	Wtd Avg
Company	Rating	Ticker	9/2/2016	Coverage	(\$MM)	(\$MM)	(\$MM)	(\$MM)	Total Debt	Maturities	Total Debt	Maturities	Total Debt	Int. Rate
CBL & Associates Properties	Hold	CBL	\$13.65	3.3x	\$1,100	\$389	\$711	\$305	6.0%	\$463	9.1%	\$699	10.0%	4.53%
General Growth Properties	Buy	GGP	\$29.29	2.9x	\$1,100	\$80	\$1,020	\$144	0.7%	\$548	2.8%	\$527	2.7%	4.06%
Macerich Company	Hold	MAC	\$81.92	3.9x	\$1,500	\$1,009	\$491	\$115	1.6%	\$166	2.2%	\$1,418	19.2%	3.38%
Pennsylvania REIT	Buy	PEI	\$24.80	3.0x	\$344	\$85	\$259	\$10	0.5%	\$173	9.0%	\$195	10.2%	4.10%
Tanger Factory Outlet Centers	Hold	SKT	\$40.62	4.8x	\$520	\$256	\$264	\$2	0.1%	\$217	12.2%	\$107	6.0%	3.59%
Simon Property Group	Buy	SPG	\$216.69	4.9x	\$7,500	\$342	\$7,158	\$1,967	6.7%	\$3,285	11.1%	\$940	3.2%	3.74%
Taubman Centers, Inc.	NC	TCO	\$79.16	5.3x	\$1,165	\$98	\$1,068	\$118	2.9%	\$327	8.1%	\$470	11.6%	3.43%
WP Glimcher	NC	WPG	\$13.85	3.4x	\$900	\$256	\$644	\$234	5.9%	\$140	3.5%	\$87	2.2%	3.90%

						Amount		2016	2016 Maturities		2017 Maturities		2018 Maturities	
			Price	Interest	Line Size	Drawn	Capacity	Maturities	as a % of	2017	as a % of	2018	as a % of	Wtd Avg
Company	Rating	Ticker	9/2/2016	Coverage	(\$MM)	(\$MM)	(\$MM)	(\$MM)	Total Debt	Maturities	Total Debt	Maturities	Total Debt	Int. Rate
Acadia Realty Trust	NC	AKR	\$36.99	3.7x	\$325	\$105	\$220	\$111	13.1%	\$120	14.2%	\$57	6.7%	3.75%
Saul Centers	NC	BFS	\$67.65	3.1x	\$275	\$11	\$264	\$12	1.5%	\$40	4.7%	\$66	7.7%	5.51%
Brixmor Property Group	Buy	BRX	\$28.72	3.7x	\$1,250	\$0	\$1,250	\$699	11.7%	\$350	5.9%	\$1,019	17.1%	3.98%
Cedar Shopping Centers, Inc.	Hold	CDR	\$7.64	3.1x	\$260	\$92	\$168	\$77	11.3%	\$64	9.5%	\$22	3.2%	3.80%
DDR Corp.	NC	DDR	\$18.94	3.3x	\$800	\$265	\$535	\$129	2.4%	\$783	14.6%	\$747	13.9%	4.28%
Equity One, Inc.	Hold	EQY	\$31.41	4.9x	\$600	\$51	\$549	\$3	0.2%	\$187	13.3%	\$139	9.9%	3.50%
Federal Realty Investment Trust	Hold	FRT	\$159.48	5.6x	\$800	\$95	\$705	\$9	0.4%	\$218	8.2%	\$286	10.7%	3.99%
Kimco Realty Corporation	Buy	KIM	\$30.16	4.3x	\$1,750	\$97	\$1,653	\$391	6.5%	\$1,013	16.8%	\$659	10.9%	4.12%
Kite Realty Group	Buy	KRG	\$28.96	3.7x	\$384	\$0	\$384	\$99	5.8%	\$17	1.0%	\$64	3.7%	3.89%
Regency Centers Corporation	Hold	REG	\$81.08	4.1x	\$800	\$145	\$655	\$15	0.6%	\$445	18.3%	\$90	3.7%	5.10%
Retail Opportunity Investments Corp.	NC	ROIC	\$22.60	4.1x	\$500	\$331	\$169	\$0	0.0%	\$9	0.7%	\$19	1.6%	2.90%
Retail Properties of America	NC	RPAI	\$17.15	3.6x	\$750	\$305	\$445	\$35	1.5%	\$227	9.9%	\$212	9.2%	4.46%
Ramco-Gershenson Properties Trust	Buy	RPT	\$19.34	3.7x	\$350	\$20	\$330	\$2	0.2%	\$129	12.7%	\$39	3.9%	4.28%
Urstadt Biddle Properties	NC	UBA	\$23.06	5.3x	\$80	\$35	\$45	\$43	15.3%	\$55	19.4%	\$4	1.6%	4.60%
Urban Edge Properties	NC	UE	\$29.12	3.4x	\$500	\$0	\$500	\$8	0.7%	\$17	1.4%	\$100	8.2%	4.19%
Weingarten Realty Investors	Hold	WRI	\$41.59	4.4x	\$510	\$98	\$412	\$80	3.8%	\$95	4.5%	\$52	2.4%	4.02%

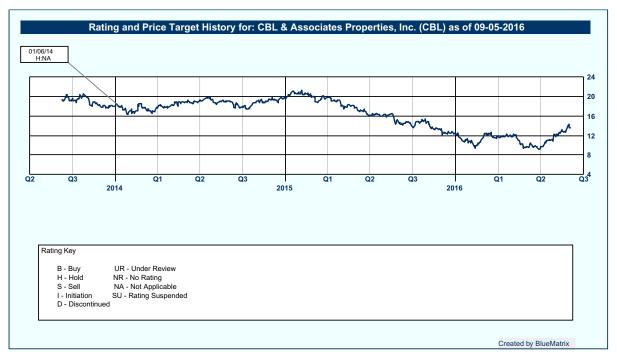
Debt figures include pro-rata share of JV debt. Sources: Company Reports, SNL Financial, Stifel estimates Stifel REIT NAV Sensitivity

	Debt/ Equity NAV Sensitivity											Implied		Premium
		9/2/2016		Market	Market	Lo	W	Mi	d	Hig	h	NOI	NAV	to NAV
	Ticker	Price	Rating	Сар	Cap (\$m)	Cap Rate	NAV	Cap Rate	NAV	Cap Rate	NAV	Cap Rate	Estimate	(%)
Retail - Strip Centers														
Brixmor Property Group	BRX	28.72	Buy	40.5	8,757	5.8%	\$32	6.3%	\$28	6.8%	\$24	6.1%	\$28	2.6
Cedar Shopping Centers	CDR	7.64	Hold	44.2	655	6.3%	\$9.25	6.8%	\$8	7.3%	\$6.75	6.9%	\$8	(4.5)
Equity One, Inc.	EQY	31.41	Hold	23.9	4,467	4.8%	\$32	5.3%	\$28	5.8%	\$25	4.8%	\$28	12.2
Federal Realty	FRT	159.48	Hold	18.9	11,453	4.0%	\$160	4.5%	\$139	5.0%	\$123	4.0%	\$139	14.7
Kimco Realty	KIM	30.16	Buy	30.9	12,669	5.0%	\$34	5.5%	\$30	6.0%	\$26	5.5%	\$30	0.5
Kite Realty Group	KRG	28.96	Buy	41.0	2,474	5.5%	\$34	6.0%	\$30	6.5%	\$26	6.1%	\$30	(3.5)
Regency Centers	REG	81.08	Hold	22.6	7,976	4.5%	\$86	5.0%	\$75	5.5%	\$67	4.7%	\$75	8.1
Ramco-Gershenson	RPT	19.34	Buy	36.2	1,701	6.0%	\$22	6.5%	\$20	7.0%	\$18	6.6%	\$20	(3.3)
Weingarten Realty	WRI	41.59	Hold	28.5	5,336	5.3%	\$42	5.8%	\$38	6.3%	\$34	5.3%	\$38	9.4
Retail - Regional Malls														
CBL & Associates	CBL	13.65	Hold	60.2	2,731	7.5%	\$26	8.0%	\$23	8.5%	\$20	9.9%	\$21	(35.0)
General Growth Properties	GGP	29.29	Buy	40.5	28,084	4.3%	\$40	4.8%	\$34	5.3%	\$29	5.2%	\$34	(13.9)
Macerich Company	MAC	81.92	Hold	36.4	12,911	4.3%	\$98	4.8%	\$83	5.3%	\$71	4.8%	\$83	(1.3)
Pennsylvania REIT	PEI	24.80	Buy	47.4	1,922	5.8%	\$34	6.3%	\$29	6.8%	\$25	6.8%	\$29	(14.5)
Tanger Factory Outlet	SKT	40.62	Hold	30.3	4,079	5.8%	\$43	6.3%	\$38	6.8%	\$34	6.0%	\$38	6.9
Simon Property Group	SPG	216.69	Buy	27.4	78,390	4.0%	\$274	4.5%	\$237	5.0%	\$208	4.8%	\$237	(8.6)

Sources: Factset Research Systems, SNL Financial, Stifel estimates

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